

UAHU State Board Meeting

3/13/18

Craig Paulson, Todd Valentine, Martine Smith, Rob Sautter, Trenton Olson, Steve Nielsen, Crystal Cowley, Tracie Smith, Beverly Holloway, Mike Sonntag, Adriana Piziak, Shane Skeen, Bart Tapp, Karen Leonardi, Tina Davis

Excused – Beverly, Audra, Lynn, Justin, Carolynn, Brian

Meeting Notes:

- Anti-Trust Statement read by Craig
- Review and Approval of Minutes from 2/13/18 – approved by Craig, 2nd by Crystal

*Reviewed the suggestion from the Executive board meeting about having second chair board members. Providing a transition during the final year of a 2 year term or commitment. Each board member could help identify and recruit someone to train and replace their seat.

Treasurer – Lynn

- Craig reviewed in Lynn's absence. Everything still on track for budget even with over-run on Co

Sales Congress – Trenton

- Currently behind by \$2100 compared to last years sponsorship commitments.
 - Need to identify additional sponsor options and coordinate contacts and requests
 - Master sponsor list was updated with additional sponsor options
 - Work Comp Fund, Zywave, TallTree, ADP, etc.

Awards – Beverly / Adriana

- Both board members were excused. Craig is going to work on gathering award information for submission.

Communication – Tina

- Website updates. Meeting with Webmaster on Thursday March 15th for updated.
- Need to be working on content
- Rob to prep a Cap Conference summary for upcoming Newsletter.
- April 11th CE event
- Newsletter with Legislative Update in March

Prof. Development - Tracie

- Everything is set for March 14th CE Event (Ethics)
- Tracie to contact Judi Harrison about upcoming event sponsorship and speakers.

HUPAC – Justin

- Justin was excused. No update this month.

Legislative – Steve, Mike, Shane

- Reviewed an overview of the legislative outcome for the 2018 session
 - See attached overview prepared by Mike, Steve, and Shane
- Money may be available for interested members looking to run for State office.

Media – Bart

- Operation Engage review. Way behind on collected money to goal. Looking to at least get \$1500 to match last years results.
 - Bart to take a few minutes at the CE event tomorrow to promote the outreach one more time.
 - Final PR release about Operation Engage to be released

Membership – Brian

- New membership campaign from Dec 1 to Feb 28th completed with 10 new members.
 - Drawing from new members for Sales Congress admission
 - Winner was Spencer Wall with Beehive Insurance

Retention – Carolynn

- Carolynn was excused – no update this month.

Northern Chapter – Karen

- April event – more details to follow (insurance commissioner is coming though).

Southern Chapter – Audra

- Audra was excused – No update this month