

UAHU Board Meeting
December 8, 2015

In Attendance: Craig Symes, Tim Gill, Rob Sautter, Martine Smith, Josh Schreiber, Lynn Strate, Craig Paulson, Mike Sonntag, Matt Spencer, Randy Allred, Brett Neville (Kaelyn Spencer, Adriana Piziak, by phone)

Excused: Dave Mortensen, Bart Tapp, Rayna Simmons, Beverly Holloway, Doug Bronson

Action Items: Rob and Martine send info. to RoseAnn Wolfe about how Utah gets sponsors for Sales Congress.
Executive Committee to make recommendations on fiscal year budget. Mike will talk with Senator about presenting the Ethics CE.
Martine and Adriana will work out whether we can switch CE to April (can we get room for that amount of time).
Martine to do banners for Total Dental and SelectHealth.
Brett will set up slide show and send to Craig Symes.
Tim and Kaelyn to work together to see if Southern Chapter could use IHC technology to broadcast CE meeting at same time for Southern Chapter.

Craig Symes – President

Welcome and thank you for spending the time to be here.

Minutes from the last Board Meeting motioned to be approved by Brett Neville.
Seconded by Craig Paulson and unanimously approved.

Region VII conference call, Roseanne Wolfe would like to know how the different chapters are getting sponsors. Can Rob and Martine give her a run down?

Total membership down from 362 in June, to 347 in December. Of note, AZ 294 in June now 586 – why 251? Zenefit Arizona members. Retention in Utah about 81%, Brett will check the accuracy of that number. National HUPAC - we are dead last of all the states. Plan to make a donation at Cap Conference.

Cap Conference we have 6 planning on attending. Jeff Hyde from Southern Chapter may be interested.

Lynn – Treasurer

Passed out budget numbers. Have fiscal year to date for 2015 and a fiscal year to date from 2014. Also have budget vs actual for 2012, 2013 and 2014.

Executive Committee will review and make recommendations for budget amounts to set a budget for the current fiscal year.

Rob Sautter -

Premier Access wants to come in as Premier Sponsor. Dental and Vision carrier from California.

Adriana – Professional Development

Email on details for Ethics CE sent prior to meeting. \$9 per head CE, plus \$1 for Sircon fee. List of presentations.

Would need to get CAPE to invoice us separately for the Sircon fee so we can use that with our company that will sponsor the CE fee for the Association.

Mike indicated that Senator Weiler has asked about presenting some Ethics courses.

Craig wanted to ask if we've looked at presenters that would not charge. Would we want to look for sponsors? \$350 up to \$400.

Using CAPE at 82 attendees \$1930 for cost – but we have charged \$55. Mike is going to pursue the Senator as a presenter. May be able to flip flop March and April meetings because in March the legislative session ends the 10th. Can we get confirmation of the time we have the room – Adriana will email and keep us posted on the reply.

Membership 348, and we are sending out the welcome emails. At the start of the year – key push for new Chapter in Vernal area.

Next meeting is Weds, January 13th. SelectHealth was fine with having a co-sponsor. SelectHealth would get credit for sponsoring the venue and the lunch. Brett will do a slide presentation for the meeting – SelectHealth venue and lunch. Need to get a small banner made for Total Dental for sponsoring the CE fee. Martine will work on that for both TDA and SelectHealth. Brett will email the slide presentation to Craig Symes.

Martine needs someone to record the meeting. Lloyd used to do it, we need someone who attends regularly and will record their phone up in the sound booth and then sync it with the slides. Mike and Craig will work together with Lloyd to make sure it gets covered. Southern Chapter uses it for their CE later. However, Southern Chapter could hold the meeting real time and use IHC Technology to broadcast. Tim will look into it and Kaelyn will work it out.

Martine – Communications for Rayna

Newsletter for December went out yesterday. December features Mike Sonntag. Will go out every other month.

Day on the Hill registration is live on the website. Doing in conjunction with NAIFA, we charge, they do not. Will need to see if that is a problem.

Brett – Retention

Email goes out to those who have lapsed. Copy sent to Bev for award points. Read it. Gives a link to renew or an attached application.

Bart – Media

Not here but Craig reported - Newsletter went out yesterday. Bart has been working on brokers making a difference. NAHU will call and interview the person and then write it up.

Janet Trautwein editorial in the Desert News on Sunday. Martine will send it around.

Matt – HUPAC

Excited for January. Problem with HUPAC is expiring credit cards. Will hit it hard in January. Will split up the list of expired and have people call 5 or so.

January CE meeting – give Matt a little time to talk about it for the National level PAC. Utah is dead last for all chapters giving to the National PAC.

Do a sticker on the shirt for contributors. Can put an asterisk next to a name on the registration list so a sticker can be given out. Matt will make up the list.

Mike Sonntag – Josh – Legislation

Fundraiser went up to Alta Club and met with a number of the congressmen.

No change from Josh' update. Minimal Medicare Expansion to cover the donut hole. The Feds both parties did not come through with the money flow. Medicare Expansion may be affected by the money flow too.

Balance billing for emergency. Resolution if hospital is in-panel in some networks with the provider. Some % of that reimbursement amount should be acceptable to the provider. Legislation or an agreement by the hospitals to accept some level of contracted amount. Mike needs to know how big this problem is. Send an email out requesting individual stories.

House reception coming up. Democratic breakfast will need a check in January.

Christian Sharing Ministries – have you run into it. Exempt from ACA.

Chapter Updates – Kaelyn, Southern

No news from Southern Chapter.