

Utah Association of Health Underwriters

BUDGET

July 2017 - June 2018

	TOTAL
	BUDGET
INCOME	
Day on the Hill	3,000.00
Ethics Seminar	5,000.00
Fall Seminar	2,350.00
Membership Dues	30,000.00
Non-member lunch fee	150.00
Sales Congress Income	
Golf Tournament	7,000.00
Registrations	12,000.00
Sponsors	62,000.00
Total Sales Congress Income	81,000.00
Sircon Sponsorship	1,500.00
Total Income	\$123,000.00
GROSS PROFIT	\$123,000.00
EXPENSES	
Advertising	220.00
Capital Conference	3,000.00
Capital Conference Lodging	1,500.00
Capital Conference Travel	2,500.00
Total Capital Conference	7,000.00
Contractors	58,000.00
Day on the Hill - Expenses	7,500.00
Gifts - NAHU HUPAC	500.00
Insurance	2,000.00
Licenses & Fees	500.00
Meals for Events	500.00
NAHU Admin Fund	1,000.00
National Convention Registration	3,500.00
National Convention Group Meals	500.00
National Convention Travel	
Total National Convention Registration	4,000.00
Office Expenses	2,500.00
Other Seminar Expenses - Speaker Gift Cards	250.00
Phone Charges	1,200.00
postage	100.00
Professional Education	2,000.00
Regional Conference	3,500.00
Sales Congress	
AudioVisual	3,250.00
Awards	1,400.00
Exhibitor Services	500.00

	TOTAL
	BUDGET
Facility	4,100.00
Food	11,000.00
Golf	7,600.00
Speakers	2,000.00
Total Sales Congress	29,850.00
Taxes & Licenses	315.00
Website Development	2,000.00
Total Expenses	\$122,935.00
