



UTAH ASSOCIATION
OF
HEALTH UNDERWRITERS



UAHU President, Rob Sautter, and the UAHU board thank our members and Carrier Partners for your support and wish all of you a very Happy Holiday Season!

President's Message

When I was 16 years old I along with some of my friends where having a pool party at a friend's house in St. Petersburg Florida. We were having a great time splashing around and having horse fights to see who was the toughest. Of course the guys were doing their best to show off to the girls that were there. It was in the evening time and as I remember it there was very little lighting in the pool. At one point while we were "horsing around" I found myself being pushed under the water and unable to come up for air. I was scared, all I could feel were feet kicking me deeper under the water. It was so dark that I couldn't see; everything was dark. No one was aware that I was struggling for my life to come up for air. I was just about to literally pass out when I made one last effort to reach the surface. Never in my life was I so happy to be able to take a much-needed breath of air. No one that evening knew how close I came to drowning. I didn't say a word to anyone because I was kind of embarrassed about the whole incident.

On November 8th, well actually November 9th I had the same feeling that I felt at that pool party some 45 years ago. It felt, at least to me, that for the last several years we have been holding our breath and just hanging on in our industry. And now, maybe, we have been given an opportunity to take giant breath of fresh air. And we needed it in order to survive. Now is the time to let your voice be heard. Now is the time to be even more involved in the changes that can be made. Now is the time to be a participant rather than standing on the sidelines as a spectator. I believe we have one more chance to make a difference in our industry. We had a warning when President Clinton was elected. Remember Hillary Care? It's going to take a huge effort from all that participate in this industry. Carriers, hospitals, physicians, pharmaceutical and yes, we, the brokers. We cannot afford to let this opportunity slip by us this time. It is my hope that all those who have a stake in this industry will work together for the greater good. The Utah Broker community is among the best in the nation. It has been my privilege to work alongside many of you. May we all take that much needed "breath of fresh air" and make a difference in this great industry we work in.

In this Issue

- President's Message
- Legislative Update
- Day on the Hill
- Northern Chapter Events
- NAHU Capitol Conference

2016—2017 Board Members:

President: Rob Sautter; President Elect: Craig Paulson; Vice President: Trenton Olson; Immediate Past President: Craig Symes; Secretary: Crystal Cowley; Treasurer: Lynn Strate; Awards Chair: Beverly Holloway; Communications Chair: Rayna Simmons; professional Development Chair: Loraine Sundquist; HUPAC Chair: Matt Spencer; Media Relations Chair: Bart Tapp; Legislative Co-Chair: Randy Allred; Legislative Co-Chair: Tim Jackson; Membership Recruitment Chair: Brian Christensen; Membership Retention Chair: Carolyn Badger; Executive Director: Martine Smith; Northern Chapter President: Doug Bronson; Southern Chapter President: Jeff Hyde; Salt Lake Valley Chapter: Rob Sautter; Lobbyist: Mike Sonntag; Health Policy Consultant: Tim Gill.



Legislative Update by UAHU Lobbyist Mike Sonntag

It is no surprise that the health insurance market place is undergoing more changes. Most are still in negotiations and the outcome is uncertain. Some of the issues currently on the 2017 Legislative Session docket are listed below. Details will be addressed during our January 25th Day on the Hill—1 hr CE. See below.

- Avenue H SHOP exchange to be given back to the feds.
- Balance Billing problem to be solved with legislation.
- Network Adequacy
- Combining HMO and PPO sections of the code to level the playing field.
- Insurance Department Bill
- Health Care Provider Discrimination
- Health Insurance Mandates

Day on the Hill & Dinner with Legislators

Wednesday, January 25th, 3-6 pm at the Capitol Building.

1 Hr CE. Registration to open January 4th.

UAHU at NAHU's Capitol Conference

NAHU's Annual Capitol Conference will be held February 13-15, 2017 at the Washington D.C. Hyatt Regency on Capitol Hill. Truly Capitol Conference is where the rubber meets the road and where our members catch the vision of what NAHU is all about. It is the most exciting and invigorating set of meetings hosted by NAHU. It's 3 packed-full days of presentations by NAHU's legislative team and Members of Congress—Republicans and Democrats—and members' visits with their state's congressional delegations. Chapter leadership training, Region meetings and some CE round out the conference.

With the new leadership in the White House and a Congressional Republican majority that has promised to "Repeal and Replace" the ACA, this year's conference promises to be one most exciting and informative in recent history. We know that there is no easy "Repeal and Replace" fix but we look forward to hearing from Members of Congress from both sides of the aisle as they present their ideas.

Attending this year's conference will be UAHU President Rob Sautter, President Elect Craig Paulson, Legislative Chair Tim Jackson, past NAHU President, Ryan Thorn and Martine Smith, UAHU Executive Director.

Salt Lake Valley Chapter

Tuesday 01/11/2017:
Extraordinary Brokers/Producers
Ken Spencer SPHR,MHRM
IMC's Doty Education center Auditorium
11:45 AM—1:00 PM

Northern Utah Chapter

Tuesday, 2/21/2017: ERISA Compliance
McKay-Dee Medical Center's Education
Center
8:00 AM—9:00 AM

Tuesday 03/21/2017: Meeting with Com-
missioner Kiser
McKay-Dee Medical Center's Education
Center
8:00 AM—9:00 AM

